IN THE UNITED STATES BANKRUPTCY COURT FOR THE EASTERN DISTRICT OF VIRGINIA ALEXANDRIA DIVISION

IN RE:))	
)	
MARIEL ALEJANDRA CASTELLON) Case	No. 19-13963-KHK
)	
) Chap	ter 7
Debtor)	
)	

TRUSTEE'S APPLICATION FOR APPROVAL OF REAL ESTATE LISTING AGREEMENT AND EMPLOYMENT OF REALTOR

Janet M. Meiburger, Chapter 7 Trustee herein (the "Trustee"), by her undersigned proposed counsel, respectfully requests entry of an order authorizing the employment of Helaine Newman of the firm Berkshire Hathaway Home Services-PenFed Realty as the exclusive listing agent for the sale of real property located at 418 Old Courthouse Road, NE, Vienna, VA 22180 (the "Property"). In support of this Application, the Trustee states as follows:

- 1. The Debtor commenced this case by filing a voluntary petition for relief under Chapter 13 of the Bankruptcy Code on December 4, 2019 (the "Petition Date"). The case was converted to Chapter 7 on January 2, 2020 (Docket No. 16). Janet M. Meiburger is the duly qualified and acting Trustee in this case (Docket No. 17).
- 2. Included among the property of the bankruptcy estate is the Debtor's 100% ownership interest in the Property.
- 3. The Trustee proposes to market the Property for sale at a listing price of \$725,000.00 upon the terms of the listing agreement attached as Exhibit A (the "Listing

Janet M. Meiburger, VA Bar No. 31842 The Meiburger Law Firm, P.C. 1493 Chain Bridge Road, Suite 201 McLean, VA 22101 (703) 556-7871 Proposed Counsel to Chapter 7 Trustee Agreement"). This price is based on Ms. Newman's inspection of the Property, on her research and recommendation based on her experience in the real estate market, and on her analysis of current listings and comparable sales. Ms. Newman is an experienced and knowledgeable real estate agent.

- 4. The Trustee obtained a title abstract for the Property which shows two mortgages and one judgment lien on the Property. The Bank of New York Mellon Trust Company, National Association holds the first mortgage on the Property. According to the Motion for Order Granting Relief from Automatic Stay Under 11 USC § 362 (Docket No. 30), the estimated amount due on the first mortgage was \$523,278.08 as of February 4, 2020. Specialized Loan Servicing is the servicer for the second mortgage on the Property. According to the Debtor's Schedule D, the amount owed on the second mortgage was approximately \$218,303.18 as of the Petition-Date. There is also a judgment lien against the Property, which is junior to the mortgages. There is insufficient equity in the Property to pay the second mortgage or the judgment lien. Therefore, the Property will be sold as a short sale. The Trustee will request that the sale be free and clear of the judgment lien pursuant to 11 U.S.C. § 363(f)(3).
- 5. To the best of the Trustee's knowledge, except as stated in the Declaration of Helaine Newman attached hereto as Exhibit B, Ms. Newman has no connection with any party in interest or their attorneys or accountants, the United States Trustee, or any persons employed in the Office of the United States Trustee, has no interest adverse to the bankruptcy estate that would disqualify her from employment, and is a disinterested person as such term is defined by 11 U.S.C. § 101(14).
- 6. The Listing Agreement provides for an exclusive listing of the Property with Ms. Newman, terminating at 11:59 p.m. on August 31, 2020. Ms. Newman will pay all costs for marketing and advertising the Property.

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As provided in the Listing Agreement, upon receipt of one or more qualified

offers for the Property acceptable to the Trustee, the Trustee will then seek the approval of this Court to authorize the sale of the Property and the compensation of Ms. Newman with respect

thereto. Pursuant to the Listing Agreement, the commission due on sale of the Property will be

six percent (6%) of the sale price.

8. At the request of the U.S. Trustee's office, the Trustee has not agreed to the dual

agency and designated agency provisions of the listing agreement.

WHEREFORE, the Trustee respectfully requests this Court enter the proposed order

attached hereto as Exhibit C authorizing the employment of Ms. Newman and approving the

Listing Agreement.

7.

Respectfully submitted

THE MEIBURGER LAW FIRM, P.C.

Dated: February 19, 2020 By: /s/ Janet M. Meiburger

Janet M. Meiburger, Esq., VSB No. 31842

The Meiburger Law Firm, P.C. 1493 Chain Bridge Road, Suite 201

McLean, Virginia 22101

(703) 556-7871

Proposed Counsel to Chapter 7 Trustee

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CERTIFICATE OF SERVICE

I HEREBY certify that on this 19th day of February, 2020, a true and correct copy of the foregoing Trustee's Application for Approval of Real Estate Listing Agreement and Employment of Realtor will be served by ECF e-mail pursuant to the applicable Standing Order of the Court, and by e mail on Helaine Newman at helainesells@gmail.com.

/s/ Janet M. Meiburger
Janet M. Meiburger

EXHIBIT A

		TAMA
		Oith
BER	RKSHIRE EXCLUSIVE RIGHT TO SELL	LISTING AGREEMENT
Ho Pen	antiServices 1Fed Realty	("Doto")
1II kv	is Excusive Right to Sell Listing Agreement ("Agreement and between Janet M. Meiburger, Bankrtuptcy Trus t	tee for Mariel Alaxandra Castallan
Uy	Case # 19-139 63	("Seller")
ano	d (Insert Firm Name) BHHS Pe	enFed Realty ("Broker").
	APPOINTMENT OF BROKER. In consideration of the	
1.	Agreement, Seller hereby appoints Broker as Seller's so exclusive right to sell the real property described below	le and exclusive listing agent and grants Broker the
2.	PROPERTY.	
	Street Address 418 Old Courthouse Rd NE	Unit#
	City Vienna	, Virginia Zip Code <u>22180-3603</u>
	TAX Map/ID# 0293100018	
	Parking Space # Storage Unit #	Mailbox#
	Historic District Designation	
	Legal Description:	
	X Lot/Block/Subdivision:	
	Lot(s) 18 Block/Square	
	Subdivision or Condominium Westbriar Country	
	County/Municipality Fairfax	Deed Book/Page #
	Metes/Bounds: see attached description or survey.	
	MLS Description:	
	No. of Levels: 3 Basement: X Yes No	
	Basement Type: Fully Finished	Attic Type: Type of Exterior: Brick
	Architectural Style: Colonial Disability Access: Yes No	Type of Exterior.
	· – –	
3.	NOTICES. All notifications and amendments under	this Agreement shall be in writing and shall be
	delivered using the contact information below.	
	Seller	
	Mailing Address: 1493 Chain Bridge Rd #201	
	City, State, and ZIP Code: McLean, VA 22101 Phone: (H) (W) (703)556-78	71 (Cell)
	Email: janetm@meiburgerlaw.com	Fax: (703)556-8609
	Broker (Firm) Mailing Address: 3050 Chain Bridge Rd Suite 105	
	City, State, and ZIP Code: Fairfax, VA 22030	
	Phone: (W)	(Cell) (703)402-3134
	Email: 703-691-7653	Fax:
4	TERM OF AGREEMENT. This Agreement shall run	n for the period commencing upon signature by all
71	parties and expiring at 11:59 p.m. on	August 31, 2020 ("Listing Period").
	If a sales contract for Property is ratified during Listing	Period which provides for a settlement date beyond
	Listing Period, this Agreement shall be extended automa	atically until final disposition of the sales contract.
	'AR - K1336 - rov. 12/19 Page 1 of 12	
	kshire Hathaway HomeServices PenFed Realty - Onkton, 3050 Chain Bridge Rd., #105 Fairfax VA 22030 aine Newman Produced with zloForm® by zlpLogix 18070 Fifteen Mile Road	Phone; 7034023134 Fax: 7036917662 Castellon House d, Fraser, Michigan 40026 www.zipl.ogix.com

5. LISTING PRICE. Seller instructs Broker to offer Property for sale at a selling price of \$\frac{725,000.00}{0.00}\$, or such other price as later agreed upon by Seller, which price includes Broker's compensation. (Note: Broker does not guarantee that Property will appraise or sell at the price stated herein, nor does Broker guarantee any net amount Seller might realize from the sale of Property).

6. CONVEYANCES.

A. Personal Property and Fixtures. Property includes the following personal property and fixtures, if existing: built-in heating and central air conditioning equipment, plumbing and lighting fixtures, sump pump, attic and exhaust fans, storm windows, storm doors, screens, installed wall-to-wall carpeting, window shades, blinds, window treatment hardware, smoke and heat detectors, TV antennas, exterior trees and shrubs.

Unless otherwise agreed to in writing, all surface or wall mounted electronic components/devices DO NOT convey.

If more than one of an item conveys, the number of items is noted. The items marked YES below are currently installed or offered:

s No # Items	Yes No # Items	100 110 // 110/110
Alarm System Built-in Microwave Ceiling Fan Central Vacuum Clothes Dryer Clothes Washer Cooktop Dishwasher Disposer Electronic Air Filter Fireplace Screen/Door	Freezer Furnace Humidifier Garage Opener w/ remote Gas Log Hot Tub, Equip, & Cover Intercom Playground Equipment Pool, Equip, & Cover Refrigerator w/ ice maker	Satellite Dish Storage Shed X Stove or Range Trash Compactor Wall Oven Water Treatment System Window A/C Unit Window Fan Window Treatments Wood Stove
C. As-Is Marketing. Seller X condition.	ot warrant the condition or working or does OR does not authorize Broker to	o offer the entire Property in "As-Is" tems, systems, or service contracts
(including, but not limited to, t	ermite or pest control, home warranty, a monitoring, and satellite contracts) DO Seller. The following is a list of the least	NOT CONVEY absent an express

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7.	HOMEOWNER WARRANTY. Seller has the option to purchase a homeowner warranty, which can be in effect during the Listing Period and will transfer to the buyer upon settlement. Seller should review the scope of coverage, exclusions and limitations. Cost not to exceed \$ NA Warranty provider to be
8.	UTILITIES. (Check all that apply)
	Hot Water: Oil X Gas Electric Other Number of Gallons
	Air Conditioning: Oil Gas X Blectric Heat Pump Other Zones
	Heating: Oil X Gas Electric Heat Pump Other Zones
	Water Supply: X Public Private Well Community Well
	Sewage Disposal: X Public Septic Approved for Bedrooms
	Type of Septic System: Community Conventional Alternative Experimental
	Section 32.1-164.1:1 of the Code of Virginia requires Seller to disclose whether the onsite septic system serving Property is operating under a waiver of repair and/or maintenance requirements imposed by the State Board of Health. If the septic system is operating pursuant to a waiver, then Seller must provide the buyer with the "Disclosure Regarding Validity of Septic System Permit" prior to contract ratification. Such waiver is not transferable to the buyer.
	Seller represents that the septic system is OR is not operating under a waiver from the State Board of Health.
9.	BROKER DUTIES. Broker shall perform, and Seller hereby authorizes Broker to perform, the following duties. In performing these duties, Broker shall exercise ordinary care, comply with all applicable laws and regulations and treat all parties honestly.
	A. Broker shall protect and promote the interests of Seller and shall provide Seller with services consistent with the standards of practice and competence that are reasonably expected of licensees engaged in the business of real estate brokerage. Seller acknowledges that Broker is bound by the bylaws, policies and procedures, and rules and regulations governing the Multiple Listing Service (MLS), the Code of Ethics of the National Association of REALTORS®, the Code of Virginia, and the Regional Rules and Regulations for the electronic lockbox system.
	B. Broker shall use reasonable efforts and act diligently to seek buyers for Property at the price and terms stated herein or otherwise acceptable to Seller, to negotiate on behalf of Seller, to establish strategies for accomplishing Seller's objectives, to assist in satisfying Seller's contractual obligations, and to facilitate the consummation of the sale of Property.
	C. Broker shall market Property, at Broker's discretion, including without limitation, description, interior

has accepted an offer.

D. Broker shall present all written offers or counteroffers to and from Seller in a timely manner, even if Property is subject to a ratified contract of sale, unless otherwise instructed by Seller in writing.

and exterior photographs in appropriate advertising media, such as publications, mailings, brochures and internet sites; provided, however, Broker shall not be obligated to continue to market Property after Seller

- E. Broker shall not continue to market, show and/or permit showings after Property is subject to a ratified contract of sale, unless otherwise instructed by Seller in writing.
- F. Broker shall account, in a timely manner, for all money and property received in trust by Broker, in which Seller has or may have an interest.

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	G. Broker shall show Property during reasonable hours to prospective buyers and shall accompany or accommodate, as needed, other real estate licensees, their prospective buyers, inspectors, appraisers, exterminators and other parties necessary for showings and inspections of Property, to facilitate and/or consummate the sale of Property.
	Broker agrees that the showing instructions to be shared in the MLS with other real estate licensees and their prospective buyers are as follows: Schedule online- appointment only- contact listing agent
	Broker X shall OR shall not install an electronic lockbox on Property to allow access and showings by persons who are authorized to access Property.
	H. Broker X shall OR shall not install "For Sale" signs on Property, as permitted. Seller is responsible for clearly marking the location of underground utilities, equipment or other items that may be damaged by the placement of the sign.
10	. MARKETING/MLS/INTERNET ADVERTISING.
	A. X Seller authorizes OR Seller does not authorize Broker to market Property via the Multiple Listing Service ("MLS").
	1) If Seller authorizes Broker to market Property in MLS, Broker shall disseminate, via MLS, information regarding Property, including listing price(s), final sales price, all terms, and all status updates during and after the expiration of this Agreement. Broker shall enter the listing information into MLS within three (3) business days of commencement of the Listing Period OR or before: TBD In either event, Broker shall enter the listing information into MLS within one (1) business day of Public Marketing of Property. "Public Marketing" includes, but is not limited to, displaying flyers in windows, yard signs, digital marketing on public facing websites, brokerage website displays (including internet data exchanges and virtual office websites), digital communications marketing (email blasts), multi-brokerage listing sharing networks, and applications available to the general public. 2) If Seller does not authorize Broker to market Property via MLS, Broker shall instead market Property as an Office Exclusive Listing. "Office Exclusive Listing" means any listing Seller has prohibited Broker from Public Marketing. For each Office Exclusive Listing, Seller shall sign and deliver concurrently with this Agreement a "Waiver of Broker Submission to MLS" form or other acceptable certification that Seller does not authorize Broker to Publicly Market the listing via MLS or otherwise. Broker shall submit such waiver or other certification to MLS within three (3) business days of execution of this Agreement.
	B. X Seller authorizes OR Seller does not authorize Broker marketing Property through MLS to also make listing data available to third party websites. Seller understands that the listing data may get disseminated to third party websites through means other than MLS regardless of the selection above. Seller acknowledges that the accuracy of the listing data is controlled by the third-party websites and is outside of Broker's control. The parties agree and understand that third party websites include: 1) Broker's internet website; 2) the internet websites of licensed real estate salespersons or associate real estate brokers affiliated with Broker or other brokers participating in MLS; 3) any other internet websites (such as syndicated websites) in accordance with applicable MLS rules and regulations; and/or 4) printed media.
	C. In the event Seller has opted into marketing Property in the MLS in subparagraph A above, Broker is hereby authorized by Seller to submit and market Property as follows:
	Seller authorizes OR Seller does not authorize the display of Property address on any internet website. In the event Seller does not authorize the display of the property address, only the ZIP code will be displayed.
NV	VAR - K1336 - rov. 12/19 Produced with zipForm® by zipLogix 10070 Fifteen Mile Road, Fraser, Michigan 48026 wxxxv.zipl.ogix.com Produced with zipForm® by zipLogix 10070 Fifteen Mile Road, Fraser, Michigan 48026 wxxxv.zipl.ogix.com Produced with zipForm® by zipLogix 10070 Fifteen Mile Road, Fraser, Michigan 48026 wxxxv.zipl.ogix.com

	 Seller authorizes OR Seller does not authorize the display of unedited comments or reviews of Property (or display a hyperlink to such comments or reviews) on MLS participants' internet websites. This provision does not control the display of such comments on third-party websites such as syndicated websites. Seller authorizes OR Seller does not authorize the display of an automated estimate of the market value of Property (or a hyperlink to such estimate) on MLS participants' internet websites. This provision does not control the display of such estimated value of Property on third-party websites such as syndicated websites.
	D. X Seller authorizes OR Seller does not authorize Broker to list Property under "coming soon" status in MLS. If Seller authorizes Broker to list Property under "coming soon" status in MLS, Broker shall list Property under "coming soon" status in MLS within three (3) business days of commencement of the Listing Period OR on or before: TBD Property may be listed in the MLS under "coming soon" status for no more than 21 days from the date the listing is entered in MLS. Broker may engage in pre-marketing activities prior to the date that Property is entered in MLS under "active" status including, but not limited to: 1) placing a "coming soon" sign on Property; 2) notifying agents with other firms that Property is "coming soon"; and 3) placing advertisements and conduct other pre-marketing activities at Broker's discretion. Broker shall not show Property to prospective buyers or tenants and/or their agents while under "coming soon" status.
	E. During the term of this Agreement, Seller may, by written notice to Broker, authorize Broker to enable or disable use of any feature as described above. Broker agrees to update MLS database accordingly.
11.	. TYPES OF REAL ESTATE REPRESENTATION - DISCLOSURE AND INFORMED CONSENT.
	Seller representation occurs by virtue of this Agreement with Seller's consent to use Broker's services and may also include any cooperating brokers who act on behalf of Seller as subagent of Broker. (Note: Broker may assist a buyer or prospective buyer by performing ministerial acts that are not inconsistent with Broker's duties as Seller's listing agent under this Agreement.)
	Buyer representation occurs when buyers contract to use the services of their own broker (known as a buyer representative) to act on their behalf.
	Designated representation occurs when a buyer and seller in one transaction are represented by different sales associate(s) affiliated with the same broker. Each of these sales associates, known as a designated representative, represents fully the interests of a different client in the same transaction. Designated representatives are not dual representatives if each represents only the buyer or only the seller in a specific real estate transaction. In the event of designated representatives, each representative shall be bound by client confidentiality requirements, set forth in the CONFIDENTIAL INFORMATION paragraph. The broker remains a dual representative.
	X Seller does not consent to designated representation and does not allow Property to be shown to a buyer represented by this Broker through another designated representative associated with the firm.
	OR Seller consents to designated representation and allows Property to be shown to a buyer represented by this Broker through another designated representative associated with the firm.
	Dual representation occurs when the same broker and the same sales associate represent both the buyer and seller in one transaction. In the event of dual representation, the broker shall be bound by confidentiality requirements for each client, set forth in the CONFIDENTIAL INFORMATION paragraph.
	X Seller does not consent to dual representation and Seller does not allow Property to be shown to a buyer represented by this Broker through the same sales associate. OR
	Seller consents to dual representation and allows Property to be shown to a buyer represented by this Broker through the same sales associate.
	Time - Civ

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An additional disclosure is required before designated or dual representation is to occur for a specific transaction.

Broker shall notify other real estate licensees via MLS whether Seller consents to designated or dual r

epresentation.	Calific Hoonsoos via 14185 Whether S	<u> </u>
12. BROKER COMPENSATION	٧.	
A. Payment. Seller shall pay	Broker in cash total compensation of	5 %*
	("Compensation") if, during	g the term of this Agreement, anyone
produces a buyer ready, willing	g and able to buy Property.	the evaluation or termination of this
Agreement, a contract is ratification during the term of this Agreement ratified on Property while Property	ed with a ready, willing, and able bu nent; provided, however, that Comper erty is listed with another real estate c	the expiration or termination of this yer to whom Property had been shown is sation need not be paid if a contract is ompany.
B. Cooperating Broker. Bro other brokers in any MLS th Compensation to the cooperati	at Broker deems appropriate. To the	fer of cooperation and compensation to it end, Broker shall offer a portion of
Buyer Agency Compensation:		OR
Other Compensation:	NA	
Note: Compensation may be s "N" for no compensation.		illing price, a definite dollar amount or
recommended or suggested by	any multiple listing service or associa	en brokers are not fixed, controlled, tion of REALTORS®.
C. Variable Rate Commission be paid as follows:	on. If applicable, the Broker and Selle	r agree to a variable rate commission to
which shall OR X shall no earned when paid.		The retainer fee is non-retundable and is
E. Early Termination. In the Period, without good cause, S of a written release.	eller shall pay Broker NA	s Agreement prior to the end of Listing before Broker's execution
financial information and other during the brokerage relations otherwise provided by law. I termination of the brokerage not considered confidential in	er matters identified as confidential by ship, unless Seller consents in writing the obligation of Broker to preserve relationship. Information concerning formation.	ne confidentiality of all personal and y Seller which were obtained by Broker to the release of such information or as confidential information continues after latent material defects about Property is
cooperating brokers, Broker in offers on Property. If Seller associate(s) must disclose which is Broker's firm, or by a continuous series of the cooperation.	nay not disclose, without Seller's authorization, Selle does give such authorization, Selle hether the offers were obtained by the coperating broker.	response to inquiries from buyers or norization, the existence of other written er acknowledges that Broker and sales ne listing agent, another member of the
or cooperating brokers.		(s) to disclose such information to buyers
warned to more color religio	on, sex, handicap, familial status, o the United States, the Commonwe	Il be shown and made available without r national origin as well as all classes alth of Virginia, and applicable local

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	ON PROGRAM. Seller is part	ticipating in any type	e of relocation program:	
Yes OR X	No			
If "Yes": (a) the	he program is named: of the program are:	Con	tact Information	
and (b) terms	of the program are:			
obligation to o	Seller has failed to list a spe	any undisclosed prop	gram.	
development sale are subject appropriate for Condominium Code of Virgi		Cooperative. Condo he required disclosu isclosure documents eq., and the Cooper	res, and Seller is respons to prospective buyers a ative Act, Section 55.1-2	ible for payment of s prescribed in the 100, et seq., of the
Seller OR	Broker shall order the assoc	ciation disclosure do	cuments at Seller's expen	se ·
	of listing OR \square within 3 days			
The Condomi of payment).	nium or Cooperative dues are	\$	per	(frequency
	sment \$	for		
Condominium	or Cooperative Association N	Vame:		
Management	Company:		Phone #:	
Seller represe assessments.	ents that Seller is OR is	not current on all c	ondominium association	dues and/or special
within a deve 1800, et seq., payment of th	OWNERS' ASSOCIATION clopment(s) which is subject to the Code of Virginia. If I he appropriate fees and for pro-	to the Virginia Prop Property is within s viding these disclosi	erry Owners' Association uch a development, Selloure documents to the buy	r Act, Section 33.1- er is responsible for ers.
Seller OR	Broker shall order the associated	ciation disclosure de	ocuments at Seller's expe	ise
at the time	of listing OR within 3 days	s following the date	of contract ratification O	R
m - Duanantu	Owners' Association dues are	¢	ner	(frequency
of payment).		Ψ	por	()
	ssment \$	for		
D	nous Association Name:			
Management	Company:		Phone #:	
Seller repres	company: is OR sments.	is not current on a	all property owners' asso	ciation dues and/or
19. PROPERTY obligations u the Act. If 1	Y CONDITION. Seller acknowned the Virginia Residential I not exempt, Seller has complar any other applicable disclosur	Property Disclosure eted and provided res as may be requir	Act. Property [18 OR 2] to Broker a Residential red.	() is not exempt mom
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Seller acknowledges Broker is required to disclose to prospective buyers all material adverse facts pertaining to the physical condition of Property actually known by Broker. Broker shall not, however, be obligated to discover latent defects in Property or to advise on property condition matters outside the scope of Broker's real estate license. Seller shall indemnify, save, and hold Broker harmless from all claims, complaints, disputes, litigation, judgments and attorney's fees arising from any incorrect information

	supplied by Seller or from Seller's failure to disclose any material adverse facts.
	LEAD-BASED PAINT DISCLOSURE. Seller represents that the residential dwelling(s) at Property Were OR were not constructed before 1978. If the dwelling(s) were constructed before 1978, Seller is subject to federal law concerning disclosure of the possible presence of lead-based paint at Property, and Seller acknowledges that Broker has informed Seller of Seller's obligations under the law. If the dwelling(s) were constructed before 1978, unless exempt under 42 U.S.C. 4852(d), Seller has completed and provided to Broker the form, "Sale: Disclosure And Acknowledgment Of Information On Lead-Based Paint And/Or Lead-Based Paint Hazards" or equivalent form.
21	CURRENT LIENS. Seller represents to Broker that the below information is true and complete to the best of Seller's information, knowledge, and belief and Seller understands that any loans identified below will be paid off at Settlement: (Check all that are applicable)
•	A. Property is not encumbered by any mortgage or deed of trust (if box is checked, skip to G)
	B. Property is security for a first mortgage or deed of trust loan held by (Lender Name):
	with an approximate balance of \$
	This loan is a Conventional OR FHA or VA or
	C. Property is security for a second mortgage or deed of trust loan held by (Lender Name): with an approximate balance of \$
\ _	D. Property is security for a line of credit or home equity line of credit held by (Lender Name): with an approximate balance of \$
	E. Seller is current on all payments for the loans identified above.
P	F. Seller is not in default and has not received any notice(s) from the holder(s) of any loan identified above, or from any other lien holder of any kind, regarding a default under any loan, threatened foreclosure, notice of foreclosure, or the filing of foreclosure.
	G. There are no liens secured against Property for federal, state, or local income taxes; unpaid real property taxes; or unpaid condominium or homeowners' association fees or special assessments.
	H. There are no judgments against Seller (including each owner for jointly held property). Seller has no knowledge of any matter that might result in a judgment that may potentially affect Property.
	I. Seller has not filed for bankruptcy protection under Federal law and is not contemplating doing so during the term of this Agreement.
	In the event Property is encumbered by a loan, Seller further agrees that Seller shall promptly disclose the name and contact information for the lender and account number to the Settlement Agent identified in a contract for the sale of the Property.
	During the term of this Agreement, should any change occur with respect to answers A. through I. above, Seller shall immediately notify Broker and sales associate/listing agent, in writing, of such change.
2	2. SELLER FINANCING. Seller does OR does not agree to offer seller financing by providing a deed of trust loan in the amount of \$ with further terms to be negotiated.
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Castellon House

age: any con	OSING COSTS. Fees for the preparation of the deed of conveyance, that portion of the settlement nt's fee billed to Seller, costs of releasing existing encumbrances, Seller's legal fees, Grantor's Tax, and other proper charges assessed to Seller will be paid by Seller unless provided otherwise in the sales tract.
info	"Seller's Estimated Cost of Settlement" form is OR X is not attached. These estimates are for ormational purposes only and will change based upon the terms and conditions of the purchase offer.
settlem	s Proceeds: The Seller acknowledges that Seller's proceeds may not be available at the time of tent. The receipt of proceeds may be subject to Section 55.1-903 of the Code of Virginia, commonly d to as the Virginia Wet Settlement Act, and may be subject to other laws, rules and regulations (e.g. is estate statutes and the Foreign Investment in Real Property Tax Act - FIRPTA).
1	is advised to seek legal and/or financial advice concerning these matters.
24. IRS	S/FIRPTA. Section 1445 of the Internal Revenue Service (IRS) Code may require a buyer or the tlement agent to report the gross sales price, Seller's federal tax identification number and other required formation to the IRS. Seller shall provide to a buyer or the settlement agent such information upon quest. In certain situations, the IRS requires a percentage of the sales price to be withheld from Seller's poceeds if Seller is a Foreign Person as defined by FIRPTA.
Sel	ller ☐ is OR X is not a "Foreign Person" as defined by FIRPTA.
, 25. SE	LLER DUTIES.
dis inf	Seller Representations and Warranties. Seller is aware that Seller may be responsible for failing to close information and/or misrepresenting the condition of Property. Seller certifies the accuracy of the cormation provided to the Listing Broker and Seller warrants: 1) Seller has capacity to convey good and marketable title to Property by general warranty deed and represents that Property is insurable by a licensed title insurance company with no additional risk premium.
2)	Seller is not a party to a listing agreement with another broker for the sale, exchange, or lease of
2)	Property. No person or entity has the right to purchase, lease or acquire Property, by virtue of an option, right of
	first refusal or otherwise.
4) 5)	Seller is OR X is not a licensed (active/inactive) real estate agent/broker. Seller has OR X has no knowledge of the existence, removal or abandonment of any underground
6)	storage tank on Property. Property is OR X is not tenant-occupied.
7)	Seller has OR X does not have a recording system in Property. In the event Seller has a recording system in Property which records audio, Seller understands that recording of audio may result in violation of state and/or federal wiretapping laws. Therefore, Seller hereby releases and holds harmless Broker's designated agents, sub-agents, sales associates and employees from any liability which may result from the recording of audio in Property.
dı	Access to Property. Seller shall provide keys to Broker for access to Property to facilitate Broker's natices under this Agreement. Seller shall allow Broker's unlicensed assistants in Property to perform inisterial acts as defined by 18VAC135-20-165.
cc	Property is currently tenant-occupied, Seller shall provide Broker with any current lease documents and ontact information for current tenant and shall use best efforts to obtain the full cooperation of current mants, in connection with showings and inspections of Property.

C. Seller Assumption of Risk.

- 1) Seller retains full responsibility for Property, including all utilities, maintenance, physical security and liability until title to Property is transferred to buyer. Seller is advised to take all precautions for safekeeping of valuables and to maintain appropriate property and liability insurance through Seller's own insurance company.
 - Broker is not responsible for the security of Property or for inspecting Property on any periodic basis. If Property is or becomes vacant during the Listing Period, Seller is advised to notify Seller's homeowner's insurance company and request a "Vacancy Clause" to cover Property.
- 2) In consideration of the use of Broker's services and facilities and of the facilities of any MLS, Seller and Seller's heirs and assigns hereby release Broker, Broker's designated agents, sub-agents, sales associates and employees, any MLS and the directors, officers and employees thereof, including officials of any parent Association of REALTORS®, except for malfeasance on the part of such parties, from any liability to Seller for vandalism, theft or damage of any nature whatsoever to Property or its contents that occurs during the Listing Period. Seller waives any and all rights, claims and causes of actions against them and holds them harmless for any property damage or personal injury arising from the use or access to Property by any persons during Listing Period.

26. MISCELLANEOUS PROVISIONS.

- A. Appropriate Professional Advice. Broker can counsel on real estate matters, but if Seller desires legal advice, Seller is advised to seek legal counsel. Seller is advised further to seek appropriate professional advice concerning, but not limited to, the condition of Property or tax and insurance matters.
- B. Service Provider Referrals. Broker or one of Broker's sales associates may refer a service provider to assist Seller in this transaction. This referral is not an endorsement, guarantee or warranty as to the quality, cost and/or timeliness of the services to be provided. Seller is advised to independently investigate all options for service providers and consider whether any service provider will work effectively with Seller. Seller is free to reject any referred service provider for any or no reason.
- C. Wire Fraud. Seller should never transmit nonpublic personal information, such as credit or debit card, bank account or routing numbers, by email or other unsecured electronic communication. There are numerous e-mail phishing scams that involve fraudulent requests to wire funds in conjunction with a real estate transaction. If Seller receives any electronic communication directing the transfer of funds or to provide nonpublic personal information, even if that electronic communication appears to be from a representative of Broker, do not respond. Such requests, even if they may otherwise appear to be from Broker, could be part of a scheme to defraud Seller by misdirecting the transfer of sale proceeds or using Seller's identity to commit a crime. If Seller should receive wiring instructions via electronic means that appear to be from a legitimate source involved in Seller's real estate transaction, Seller should verify using contact information other than that provided in the communication that the instructions were sent by an actual representative of the requesting company. Conversely, if Seller has provided wiring instructions to a third party, it is important to confirm with the representative of said company that the wire instructions are not to be substituted without Seller's verified written consent. When wiring funds, never rely exclusively on an e-mail, fax or text communication.
- D. Subsequent Offers After Contract Acceptance. After a sales contract has been ratified on Property, Broker recommends Seller obtain the advice of legal counsel prior to acceptance of any subsequent offer.
- E. Governing Law. The laws of the Commonwealth of Virginia shall govern the validity, interpretation, and enforcement of this Agreement.

Sellér. Broker: Broker:

Page 10 of 12

- F. Binding Agreement. This Agreement will be binding upon the parties, and each of their respective heirs, executors, administrators, successors and permitted assigns. The provisions hereof will survive the sale of Property and will not be merged therein. This Agreement, unless amended in writing by the parties, contains the final and entire agreement and the parties will not be bound by any terms, conditions, oral statements, warranties or representations not herein contained.
- 27 ATTORNEYS' FEES. If any Party breaches this Agreement and a non-breaching Party retains legal coursel to enforce its rights hereunder, the non-breaching Party shall be entitled to recover against the breaching Party, in addition to any other damages recoverable against any breaching Party, all of its reasonable Legal Expenses incurred in enforcing its rights under this Agreement, whether or not suit is filed, and in obtaining, suforcing and/or defending any judgment related thereto. Should any tribunal of competent jurisdiction determine that more than one Party to the dispute has breached this Agreement, then all such breaching Parties shall bear their own costs. However, if the tribunal determines that one or more of the Parties is a "Substantially Prevailing Party" any such Substantially Prevailing Party shall be entitled to recover from any of the breaching Parties, in addition to any other damages recoverable against any breaching Party, all of its reasonable Legal Expenses incurred in enforcing its rights under this Agreement, whether or not suit is filed, and in obtaining, enforcing and/or defending any judgment related thereto. "Party" as used in this paragraph includes any third-party beneficiary identified herein. "Legal Expenses" as used in this paragraph includes attorneys' fees, court costs, and litigation expenses, if any, including, but not limited to, expert witness fees, and court reporter fees.

28. ADDI sale le	TIONAL TERMS. *All terms of listing and and approval. Property will be sold complete and approval.	d sale are subject to bankruptcy court and short etely as-is.
Date Janet M. For Ma	DOI Janet Medanage Seller Meiburger, Bankrtuptcy Trustee riel Alejanara Castellon Case # 19-1	Date Broker/Sales Manager Jeremy Cunningham
Date	Seller	JAM
Date	Seller	
Date	Seller	

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Castellon House

*****************	***************************************
Sales Associa	te Contact Information
Sales Associate (Listing Agent): Helaine Newman	1
Team Name (if applicable):	
Phone: (W) (703)691-7653	(Cell) (703)402-3134
Email: Helainesells@gmail.com	(Fax)
Supervising Br	oker Contact Information
Broker Name: Jeremy Cunningham	
Phone: (W) (703)691-7653	(Cell) (703)955-1832
Email: Steve.dussek@longandfoster.com	Fax:



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AFFILIATED BUSINESS ARRANGEMENT DISCLOSURE STATEMENT PENFED REALTY, LLC

To:

Janet M. Meiburger, Bankruptcy Trustee

for Marie Alexandra Castellan

Charge

From:

PenFed Realty, LLC d/b/a Berkshire Hathaway Homeservices PenFed Realty d/b/a Berkshire Hathaway Homeservices

PenFed Realty Texas

Property:

418 Old Courthouse Rd NE, Vienna, 22180-3603

Date:

February 14, 2020

This is to give you notice that PenFed Realty, LLC d/b/a Berkshire Hathaway HomeScrvices PenFed Realty, d/b/a Berkshire Hathaway Homeservices PenFed Realty Texas ("PenFed Realty") has business relationships with the Pentagon Federal Credit Union ("PenFed"), which provides mortgage financing, and the following companies, all of which provide title insurance and/or closing/settlement services: PenFed Title, LLC ("PenFed Title"); Prestige Title & Escrow, LLC ("Prestige"); Members Title LLC, a Texas LLC ("MTTX"); Members Title Company of California, Inc. ("MTCA"); Members Title LLC, a Maryland LLC d/b/a Broadview Title ("MTMD"); Capitol Title Insurance Agency, Inc. ("CTIA"); Closeline Acquisitions, LLC ("Closeline"); Champion Title & Settlements, Inc. ("Champion Title"); and Kase & Associates, P.C. ("Kase").

Specifically: PenFed owns 100% of PenFed Realty and PenFed Title. PenFed Title owns 100% of MTTX and MTCA. Closeline owns 100% of Affiliated Services, LLC and CTIA. PenFed Title and Affiliated Services, LLC each has a 50% ownership interest in MTMD. PenFed Title has a 60% ownership interest in Prestige, and Champion Holdings, LLC ("Champion Holdings") has a 40% ownership interest in Prestige. Principals of Champion Holdings also have ownership interests in Champion Title, and a principal of Champion Holdings also owns 100% of Kase. None of the PenFed, PenFed Realty, PenFed Title, Prestige, MTTX, MTCA, MTMD, Affiliated Services, LLC, CTIA, or Closeline has any ownership interest in Champion Holdings, Champion Title, or Kase. Because of these relationships, this referral may provide PenFed, PenFed Realty, PenFed Title, Prestige, MTTX, MTCA, MTMD, CTIA, Affiliated Services, LLC, Closeline, Champion Holdings, Champion Title, Kase, or any of their principals and affiliates, a financial or other benefit.

Set forth below is the estimated range of charges for the settlement services listed. You are NOT required to use the listed provider(s) as a condition for the purchase or sale of the subject property. THERE ARE FREQUENTLY OTHER SETTLEMENT SERVICE PROVIDERS AVAILABLE WITH SIMILAR SERVICES. YOU ARE FREE TO SHOP AROUND TO DETERMINE THAT YOU ARE RECEIVING THE BEST SERVICES AND THE BEST RATE FOR THESE SERVICES.

Provider/Settlement Service	Charge/Range of Charges
PenFed Origination Appraisal Credit Report Tax Service Flood Certification	0% to 6% of loan amount \$350 - \$750 \$9.75 - \$16.50 \$37.50 - \$65 \$7 \$65
CLO Access PenFed Title/Prestige/MTTX/MTCA/MTMD/ CTIA/Closeline/Champion Titlo Lender's Coverage Owner's Coverage Settlement Title Examination Document Preparation Recording Services Photocopics, miscellaneous	\$0.32 to \$5.70 per thousand of loan amount \$2.40 to \$6.84 per thousand of sales price \$200 - \$825 \$75 - \$550 \$100 - \$375 \$50 - \$200 \$35 - \$200
Kase Deed/Document Preparation Settlement Recording Services	\$100 - \$500 \$150 - \$250 \$35 - \$75

ACKNOWLEDGEMENT

I/we have read this disclosure form, and understand that PenFed Realty, LLC is referring me/us to purchase the above described search may receive a financial or other benefit as the result of this referral. April Purchase the above described search may receive a financial or other benefit as the result of this referral. Diversor Seller's Signature Divers	ttlement service(s) 2 15 20 Date
REV 6/19 Case # 19-13 963	
REV 6/19 CASE # 19-1/3 963 Berkelitre Hathaway HomeServices PenFed Realty - Oakton, 3050 Clinin Bridge Rd., #105 Pair/ax VA 22030 Phone: 7034023134 Fax: 7036917662 Helpine Newman Produced with zipForm® by zipLogix 10070 Filheen Millo Road, Fraser, Michigan 40026 xxxxxzipLogix.com	Casiellen House



WIRE FRAUD ADDENDUM

FRAUD WARNING - VERY IMPORTANT

Wire fraud has increased in real estate transactions nationwide. Fraudsters are contacting purchasers, sellers and real estate professionals with fraudulent wiring instructions. In many of these cases, buyers and sellers are receiving emails that appear to be from a real estate agent, loan officer or a title company representative. These emails request that additional funds be wired to a bank account. Once wired the funds are usually not recoverable.

This addendum is to inform you that PenFed Realty, LLC, d/b/a Berkshire Hathaway HomeServices PenFed Realty ("PenFed Realty") will not provide <u>any</u> wiring instructions to you regarding this transaction. In addition, PenFed Realty will not provide you with wiring instructions for any title or settlement companies. If you are wiring funds directly to a title or settlement company, we recommend contacting the title or settlement company directly for the wiring instructions and to be suspicious of any requested changes to the wiring instructions.

Before you wire any funds, verify that the request for funds is legitimate. Do not respond to any email requesting a wire transfer of funds without calling the source of the request.

By signing below I/we acknowledge the increasing fraud involving wire fraud and real estate transactions and hereby hold harmless and indemnify PenFed Realty from and against any and all liabilities, loss, or damages suffered as a result of any claim, demand, suit, costs, or judgment (including attorneys' fees), arising out of any wire transaction I/we authorize.

	Case# 19-139	63
Name: Janet M. Meiburger, Bankrtuptcy Trustee	for Mariel Alejandra Castellon	
Signature: Anttm Medanas	for Mariel Alejandra Castellon Date: 2/17/2020	
Name:		
Signature:	Date:	

REV 7/17

SALE: DISCLOSURE AND ACKNOWLEDGMENT OF INFORMATION ON LEAD-BASED PAINT AND/OR LEAD-BASED PAINT HAZARDS

For the sale of the F	² rop	erty at: 418 Old Courthouse Rd NE, Vi	<u>enna, 22180-360</u>	3
that such property r lead poisoning. Lead disabilities, reduce particular risk to pre any information on	any nay ad p d in egna lead n lea	interest in residential real property on water present exposure to lead from lead-base poisoning in young children may productelligence quotient, behavioral problement women. The seller of any interest in rebased paint hazards from risk assessmud-based paint hazards. A risk assessmud-based paint hazards. A risk assessmud-based paint hazards.	ed paint that may puce permanent nes, and impaired in esidential real propents or in esidential real propents or inspections	iwelling was built prior to 1978 is notified blace young children at risk of developing eurological damage, including learning memory. Lead poisoning also poses a perty is required to provide the buyer with a in the seller's possession and notify the for possible lead-based paint hazards is
Seller's Disclosure	e (in	itial)		
<u> </u>	(a)	Presence of lead-based paint and/or le Known lead-based paint and/or lead-ba	ad-based paint ha: ased paint hazards	zard (check one below): are present in the housing (explain):
<u> </u>	(b)	Seller has no knowledge of lead-based Records and Reports available to the s Seller has provided the purchaser with paint and/or lead-based paint hazards in	eller (check one bo all available reco	elow): rds and reports pertaining to lead-based
	X	Seller has no reports or records pertain the housing.	ling to lead-based	paint and/or lead-based paint hazards in
Purchaser's Ackn	(c) (d)	Purchaser has received and had an op Purchaser has received the pamphlet <i>I</i> Purchaser has(check one below): Received a 10-day opportunity (or mulinspection for the presence of lead-base	Protect Your Family wally agreed upon sed paint or lead-back ask assessment or le	y From Lead in Your Home. period) to conduct a risk assessment or
Sales Associates	Aci (f)	knowledgments (Initial) Listing and Selling Sales Associates are a These Associates have informed the S by Seller and Purchaser having comple	eller of the Seller's	o ensure compliance with 42 U.S.C. 4852d. s obligations under this law as evidenced
Certification of Ac The undersigned h have provided is tre	ave	reviewed the information above and cer	rtify that to the bes	t of their knowledge the information they
SELLER:	(Ja)	net mmedengi	PURCHASER:	ı
Date /	₿ign	ature t M. Meiburger, Bankrtuptcy Frustee	Date	Signature
Date / S	Sign	ature	Date	/ Signature
1				1
		ature of Listing Associate line Newman	Date	Signature of Selling Associate

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EXHIBIT B

IN THE UNITED STATES BANKRUPTCY COURT FOR THE EASTERN DISTRICT OF VIRGINIA ALEXANDRIA DIVISION

IN RE:)
MARIEL ALEJANDRA CASTELLON) Case No. 19-13963-KHK
Debtor) Chapter 7
)

DECLARATION OF HELAINE NEWMAN

- I, Helaine Newman, declare as follows:
- 1. I am a licensed sales agent affiliated with Berkshire Hathaway Home Services-PenFed Realty. I am licensed in Virginia and have experience in the real estate profession.
- 2. I am submitting this declaration in support of the Trustee's Application for Approval of Real Estate Listing Agreement and Employment of Realtor, which seeks approval of a listing agreement with Berkshire Hathaway Home Services-PenFed Realty for the sale of the real property located 418 Old Courthouse Road, NE, Vienna, VA 22180 (the "Property").
- 3. I have reviewed the list of creditors in this case and a list of the persons employed in the Office of the United States Trustee. I have no connection with the Trustee, any party in interest in this case or their attorneys or accountants, or the United States Trustee or any persons employed in the Office of the United States Trustee, except that I have been employed as realtor in other cases in which Janet M. Meiburger served as Chapter 7 trustee.
- 4. I do not represent any interest adverse to the bankruptcy estate in the matters upon which I am to be employed.
 - 5. I have not received any payments in connection with this case.

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6. I understand that the six percent (6%) commission provided for in my listing agreement with the Trustee (the "Listing Agreement"), is subject to approval by the Bankruptcy Court and will be paid solely from the proceeds of the sale of the Property.

7. I have not shared or agreed to share any portion of the commissions I earn for work in this matter with any other person, except as provided in the Listing Agreement, which permits me to share my commissions with subagents and buyer agents.

8. I have not received, or agreed to receive, any payment in this case except as set forth herein.

/s/ Helaine Newman
Helaine Newman

Date: 2/14/2020

EXHIBIT C

IN THE UNITED STATES BANKRUPTCY COURT FOR THE EASTERN DISTRICT OF VIRGINIA ALEXANDRIA DIVISION

ning.)	
IN RE:)	
MARIEL ALEJANDRA CASTELLON) Case No. 19-	13963-KHK
Debtor) Chapter 7	
Detitor)	

ORDER APPROVING REAL ESTATE LISTING AGREEMENT AND EMPLOYMENT OF REALTOR

UPON CONSIDERATION of the Trustee's Application for Approval of Real Estate

Listing Agreement and Employment of Realtor (the "Application"), and it appearing to the Court
that the Application is proper and should be granted, it is by the Court

ORDERED, that the Listing Agreement attached to the Application be, and hereby is, approved; and it is further

ORDERED, that Helaine Newman of Berkshire Hathaway Home Services-PenFed Realty be, and she is hereby, authorized and designated as the listing agent for the real property located at 418 Old Courthouse Road, NE, Vienna, VA 22180, with her compensation, if any, to be subject to further order of the Court; and it is further

ORDERED, that no agent or broker in any Berkshire Hathaway Home Services-PenFed Realty office may represent a buyer for the purchase of 418 Old Courthouse Road, NE, Vienna, VA 22180, except as approved by the Court; and it is further

ORDERED, that an agent or broker operating from a franchised, independently owned and operated, Berkshire Hathaway Home Services-PenFed Realty office may represent a buyer for the purchase of 418 Old Courthouse Road, NE, Vienna, VA 22180; and it is further

ORDERED, that any provision in the Listing Agreement, attached to the Application, allowing designated representation or dual representation by agents or brokers in a Berkshire Hathaway Home Services-PenFed Realty office is not approved and not permitted except as set forth herein.

Date:	
	UNITED STATES BANKRUPTCY JUDGE
	Entered on Docket:

I ASK FOR THIS:

/s/ Janet M. Meiburger
Janet M. Meiburger, Esq., VSB No. 31842
The Meiburger Law Firm, P.C.
1493 Chain Bridge Road, Suite 201
McLean, Virginia 22101

Phone: (703) 556-7871

SEEN AND NO OBJECTION:

/s/ Jack I. Frankel_

Jack I. Frankel, Esq.
Office of the United States Trustee
1725 Duke Street, Suite 650
Alexandria, VA 22314

Phone: (703) 557-7229

PARTIES TO RECEIVE COPIES BY MAIL

Helaine Newman Berkshire Hathaway Home Services-PenFed Realty 3050 Chain Bridge Road, Suite 105 Oakton, VA 22030